Meeting Date: January 29, 2008

From: Mayor

Subject: Recommendation of Award to Western Peterbilt Inc. for Furnishing Automated Side Loader Refuse Collection Trucks to the Municipality of Anchorage, Solid Waste Services (SWS) (ITB 27-B081) ($742,949.97)

Award of this bid will furnish Solid Waste Services with three (3) new Automated Side Loader Refuse Collection Trucks. These new trucks will allow Solid Waste Services to increase route productivity, reduce workman compensation claims, promote the establishment of a variable “pay or pay as you throw” rate structure, promote curbside recycling programs, and improve community aesthetics. The use of the automated side loader trucks does require the use of standardized roll carts (garbage containers) to facilitate the automated function of picking, dumping and placement of the collection containers. These roll carts will be made available through SWS, and it is anticipated that this service will be made available primarily to residential customers and a limited number of light commercial users.

The acquisition of these new units will replace existing collection units which have become unreliable and/or too costly to maintain. Upon receipt and acceptance of the new units, the existing units will be removed from service and sold through the appropriate surplus procedures.

Based upon the above information and the attached abstract of bids, it is recommended the award be approved as follows:

Western Peterbilt Inc. – Total Amount: $742,949.97

Recommended by: Barton R. Mauldin, Purchasing Officer

Fund Certification: Sharon Weddleton, CFO


Concur: Michael K. Abbott, Municipal Manager

Respectfully submitted: Mark Begich, Mayor
ABSTRACT OF BIDS

BID CALL NUMBER: 27B081  DATE OPENED: 01/15/2008

NUMBER OF INVITATIONS MAILED: 23

PRE-BID HELD: YES X NO:  DATE: December 20, 2007

POST BID HELD: YES X NO:  DATE: January 18, 2008

ITEM: Furnishing Automated Side Loading Residential Refuse Trucks to the Municipality of Anchorage, Solid Waste Services

BIDS WERE RECEIVED FROM THE FOLLOWING:

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>QTY</th>
<th>Western Peterbilt</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Automated Side Loader Residential Refuse Trucks</td>
<td>3</td>
<td>UNIT PRICE TOTAL</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>$247,649.99 $742,949.97</td>
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</tbody>
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Note:

Western Peterbilt Inc.
2756 Commercial Drive
Anchorage, Alaska 99501
Ph: 907-276-2020

Single Bid Analysis: While there are a number of manufacturers that produce automated side loader trucks, only a couple of these units are presently represented within our local area, and several of these manufacturers do not build or produce the larger units that are required by the SWS Department. Budgetary prices obtained in early 2007 indicated that these specified units delivered to Anchorage would range between $233k and $251k. Based upon this previous information, the sole bid from Western Peterbilt appears fair and reasonable, especially in light of the 2008 pricing schedule.

Funds are available under account number: See first page

Award to: See first page

Recommended by: Mark Madden, Director Barton R. Mauldin, Purchasing Officer